



# Can you get a cell tower

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Steel in the Air has been serving property owners and local governments in lease negotiations against wireless carriers and cell tower companies for nearly 15 years. Our expertise consists of lease (and tower) valuation, lease negotiations, and brokerage.

Getting a cell tower on your property - unless you have already been contacted by a wireless carrier or tower company who has expressed explicit interest in leasing a parcel of your land.

If you discover that there is a tower or other structure hosting cell sites (such as a rooftop) within the distances above, we recommend that you do not waste time moving forward. The probability is very low that a wireless carrier would opt to build an entirely new tower on your property, instead of utilizing the structure that you've identified. If there are no other cell towers or host structures located in the ranges mentioned above, continue on to step two.

One final tip: Don't forget to consider "setbacks." Many zoning ordinances require that all towers be constructed a certain distance away from nearby properties, typically the same distance as the height of the tower. If your property can't meet these setbacks, the wireless carriers will rarely be interested in using your property.

If you see solid color bars on each of the pages (encompassing data and voice), chances are quite high that a new cell tower is not needed. If coverage gaps are shown (lighter areas) within 1/2 mile of your property, your land might be worthwhile to wireless service providers as a new cell tower location.

We know of very few occasions where this actually makes a difference, but it's worth being thorough! To submit your property for cell site builds, you will need the following information:

Once you have this information, you are ready to submit your land for consideration as a new cell tower location. We've gathered some websites below for your convenience.

a). AT& T Raw Land Proposal &#8211; You can submit your property to AT& T for consideration via the portal. Due to the volume of unsolicited offers for land and leasing each month, they are unable to respond to all requests. You will only be contacted by them if your land/building or site meets the requirements of AT& T&#8217;s radio frequency engineering needs and coverage studies.

Only in extremely rare cases will wireless carriers immediately respond to your inquiries. It's far more likely that your parcel will be added to their "friendlies" database, and if they determine they need a site in the area in the future,

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Contact us for free full report

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